Agreement
Date: April 30, 2020

This Agreement (the "Agreement") describes the understanding between the below parties.

Parties: President and Fellows of Harvard College, acting through the Harvard Business School Online unit ("HBS Online") of the Harvard Business School ("HBS") and Dillard University ("University")

HBS ONLINE Courses: For the purposes of this Agreement this includes CORE, an integrated program of on-line courses offered by HBS Online as a primer on the fundamentals of business as well as the standalone CORE courses: Economics for Managers, Financial Accounting and Business Analytics.

Purpose: Provide for cooperation between HBS Online and University that will enable additional support for University's enrolled students who elect to participate in HBS Online courses.

HBS Online and University will support University's enrolled students by: (please select all that apply)

- Financial aid: University will share basic financial need levels for students who are admitted to a HBS Online course, enabling HBS Online to award institutional need based scholarships as appropriate and according to HBS Online financial aid procedures. This term requires that the student grant permission for University to share this information with HBS Online.

- Teaching assistant support: University may provide additional support in the form of a Teaching Assistant or equivalent for its students who participate in a HBS Online course [such additional support offered through the University would take place outside of the platform, but HBS Online will work to provide support tools to TAs where relevant]

- Reserved seats: HBS Online will ensure seats are available in HBS Online course cohorts for University students who are admitted through standard application processes.

Confidentiality/FERPA: All information disclosed to HBS Online by University students, or by University at their direction, in connection with their participation in HBS Online courses will be subject to the Terms of Use and Privacy Policy, to which course participants are required to agree prior to registering.

Marketing: HBS Online will list University as a collaborating institution on its website.
University will share information regarding courses with enrolled students and will promote the courses as HBS Online offerings that are supported through the University's cooperation with HBS Online.

University may distribute materials with the HBS Online name and/or logo provided that they have been pre-approved by HBS Online. Except as provided in the preceding sentence, University shall not use the name or logo of HBS, Harvard University or any of its other Schools or units in connection with the activities contemplated by this Agreement.

HBS Online and University will obtain written consent from the other party prior to initiating any contact with the media (via news release or other channels) regarding joint educational activities.

Costs:

If University wishes to pay the cost of its students' participation in courses, an addendum to this Agreement will be required. Otherwise, students enrolled at University will be expected to cover their own costs through the standard HBS Online payment process.

Accessibility:

A University enrolled student who elects to participate in HBS Online courses may direct any request for reasonable accommodation to HBS Online/HBS. In response to such requests, HBS Online/HBS will provide course accommodations, unless the accommodation would require a fundamental alteration in the course or create an undue burden.

Termination:

This Agreement will remain in place until either party decides to terminate by notifying the other.

PRESIDENT AND FELLOWS OF HARVARD COLLEGE,
ACTING THROUGH THE HARVARD BUSINESS SCHOOL

By: Valerie Krempus
Senior Associate Director, Strategic Alliances

By: Kristen Broady, Ph.D.
Dean, College of Business, Dillard University

By: Walter M. Kimbrough, Ph.D.
President, Dillard University

By: Yolanda W. Page Ph.D.
Vice President for Academic Affairs, Dillard University

By: Ralph W. Johnson
Vice President for Business and Finance/CFO, Dillard University

Approved as to Form and Legal Sufficiency
Brendan M. Greene, General Counsel